

Strong Partners Powerful Regions



Developing co-operation projects for EU funding

**NetWorkShop,
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OEAR Regionalberatung**



Styrian participation in transn. & interr. ETC programmes (07-13)



- Styrian actors are partners in 67 projects (AS, CENTRAL, SEE, IVC)
- Total project budget 163.447.757,46 EURO
- Collaboration with 191 different regions (NUTS II) across Europe
- Involvement of 37 Styrian actors (public, semi-public, private)
- Broad thematic coverage: Involvement in 29 „Areas of Intervention“ (of a total of 50 in all four programmes)

ALPINE SPACE

7 Projects
21 Mio. Euro
1,4 Mio. Styria.

CENTRAL EUROPE

15 Projects
38,9 Mio. Euro

SOUTH EAST EUROPE

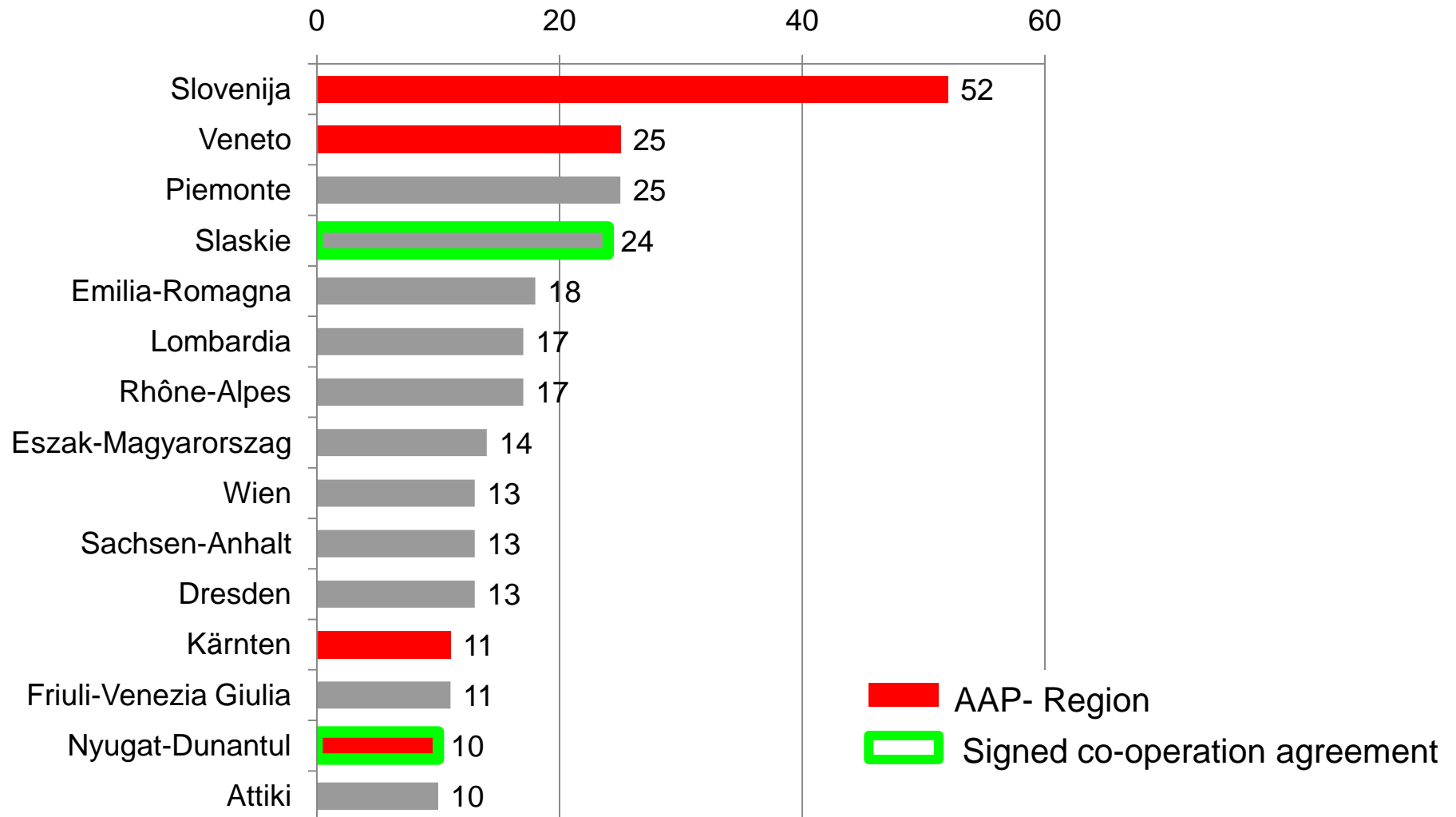
6 Projects
14 Mio. Euro

INTERREG IV C

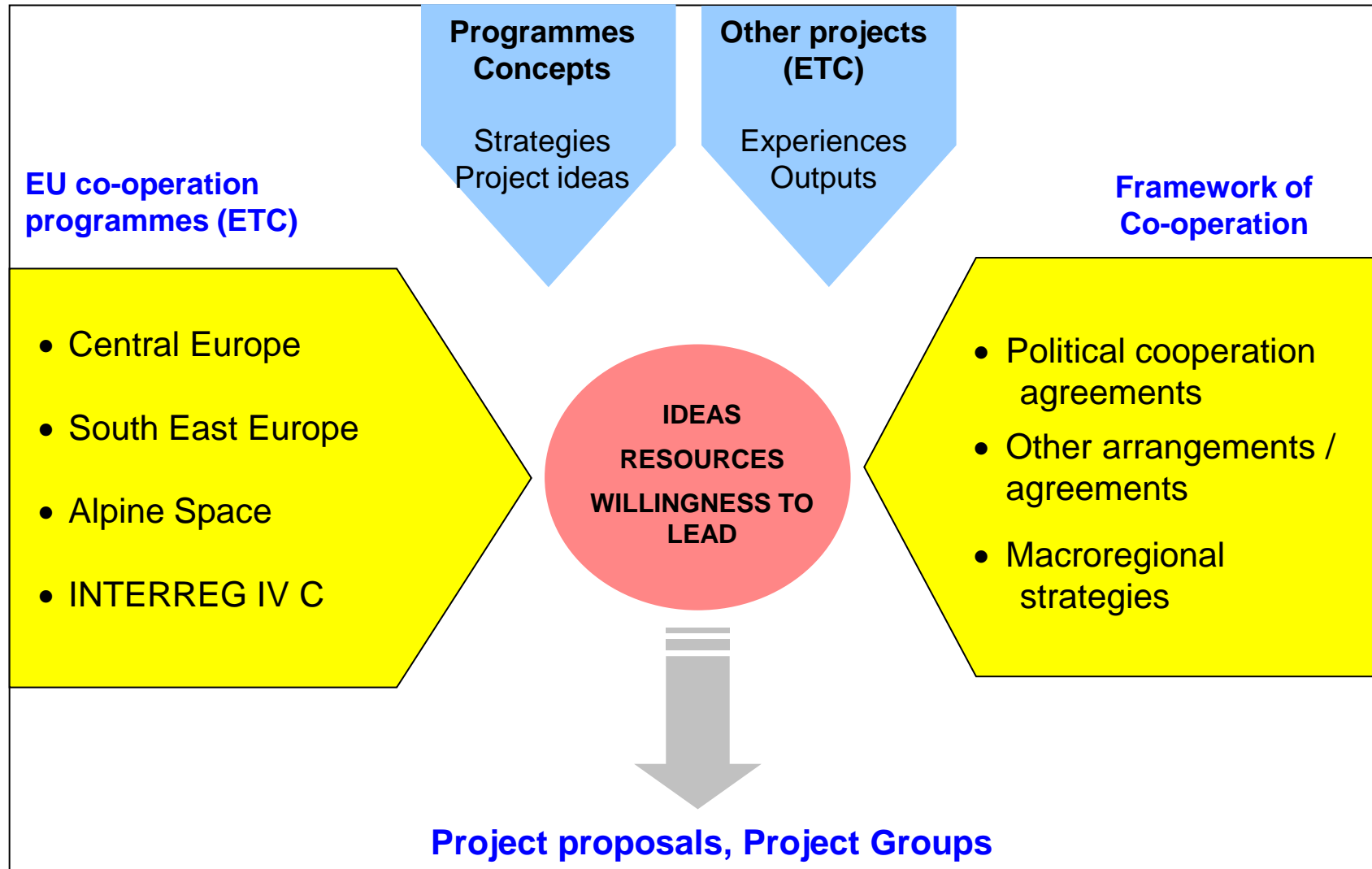
39 Projects
89 Mio. Euro
9 Mio. Styria

Main co-operation partners (NUTS II Regions)

Top 15 Regions



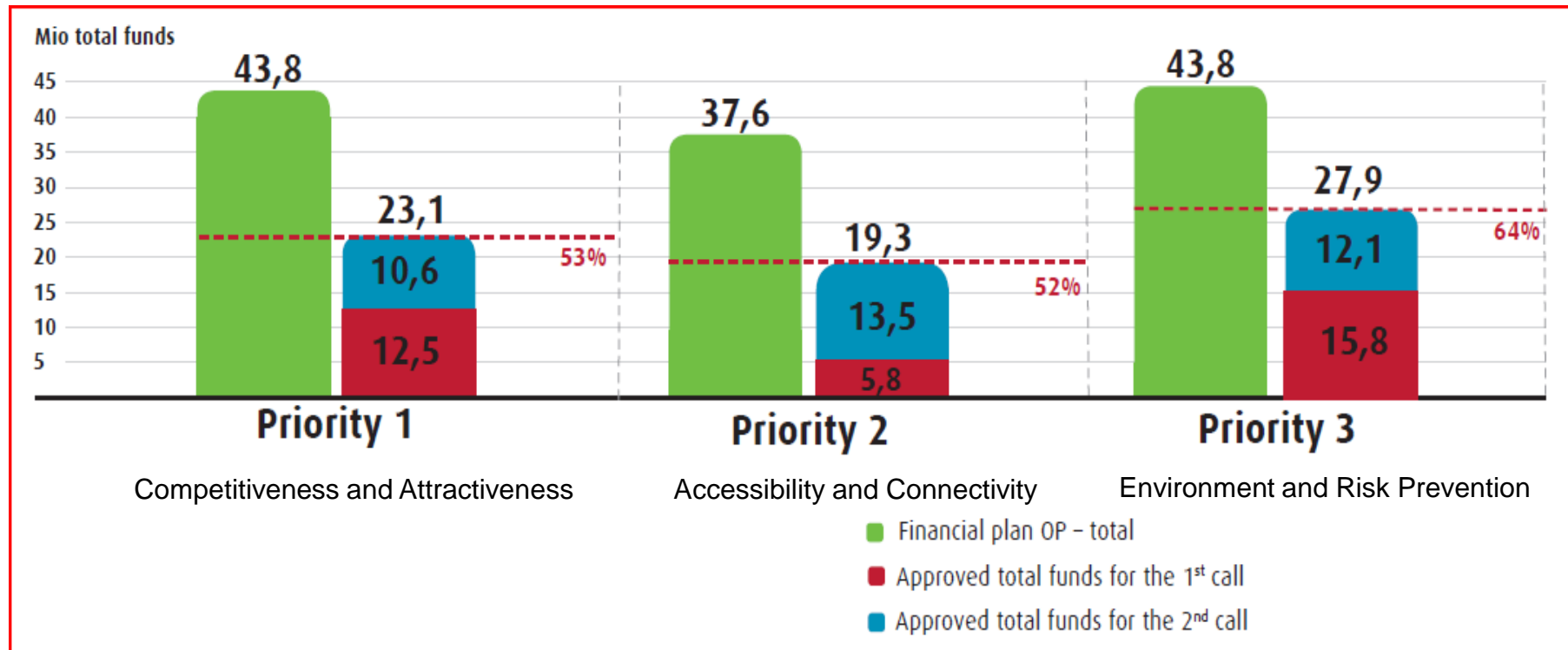
Framework for project development



Upcoming calls: Alpine Space Programme



- 3rd Call open at present (for all 3 priorities, but focus on P1 und P2)
- 2-step procedure, submission of EoI possible until **October 15 2010**
- Submission of Application Form until Feb. 25. 2011
- Info: http://www.alpine-space.eu/uploads/media/Call_3_Terms_of_Reference.pdf



Upcoming calls: CENTRAL Europe Programme

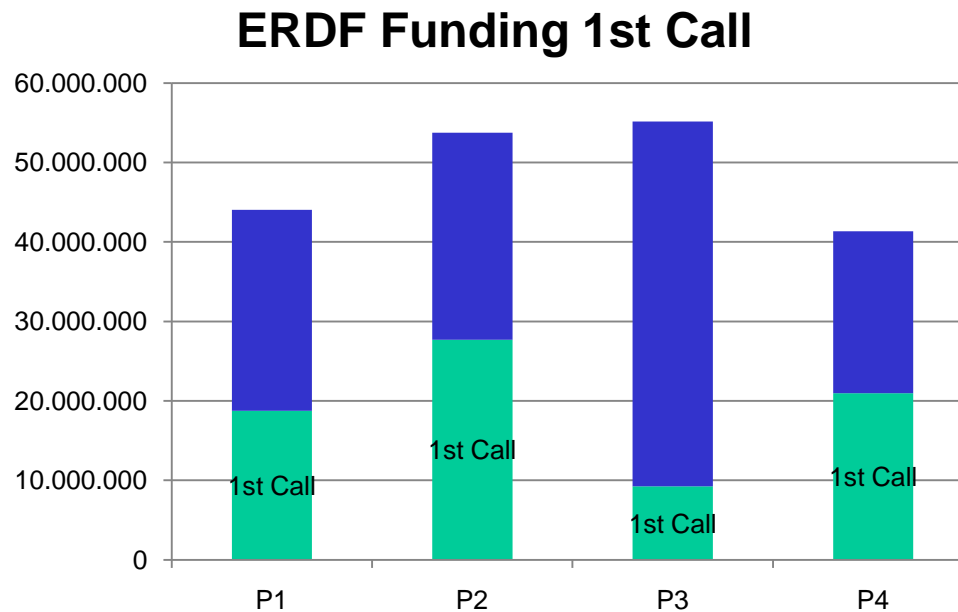


- In first 2 Calls 66 projects and 139 Mio. ERDF (60%) have been approved
- 3rd Call applications assessed at present (136 applications), decisions expected until end of 2010
- Strategic Call - Submissions within 7 pre-defined themes, e.g.:
 - ⇒ *Introduction of Regional Energy Concepts*
 - ⇒ *Demonstration of Energy Efficiency and Utilisation of Renewable Energy Sources through Public Buildings*
 - ⇒ *Boosting innovation through new cluster concepts in support of emerging issues and cross-sectoral themes*
- 2-Step procedure – submission of EoI until **Sept. 17** (to an NCP)
- National shortlist of suitable partners until early October
- Formation of trans-national consortia, project development until **Jan. 2011**

Upcoming calls: South East Europe programme



- 1st Call completed (40 projects, 76 Mio. ERDF), distribution per Priority



- 2-step procedure, 1st round of 2nd Call completed already (600 applications)
- 60 applicants have been invited to apply in 2nd round (until Sept. 7)

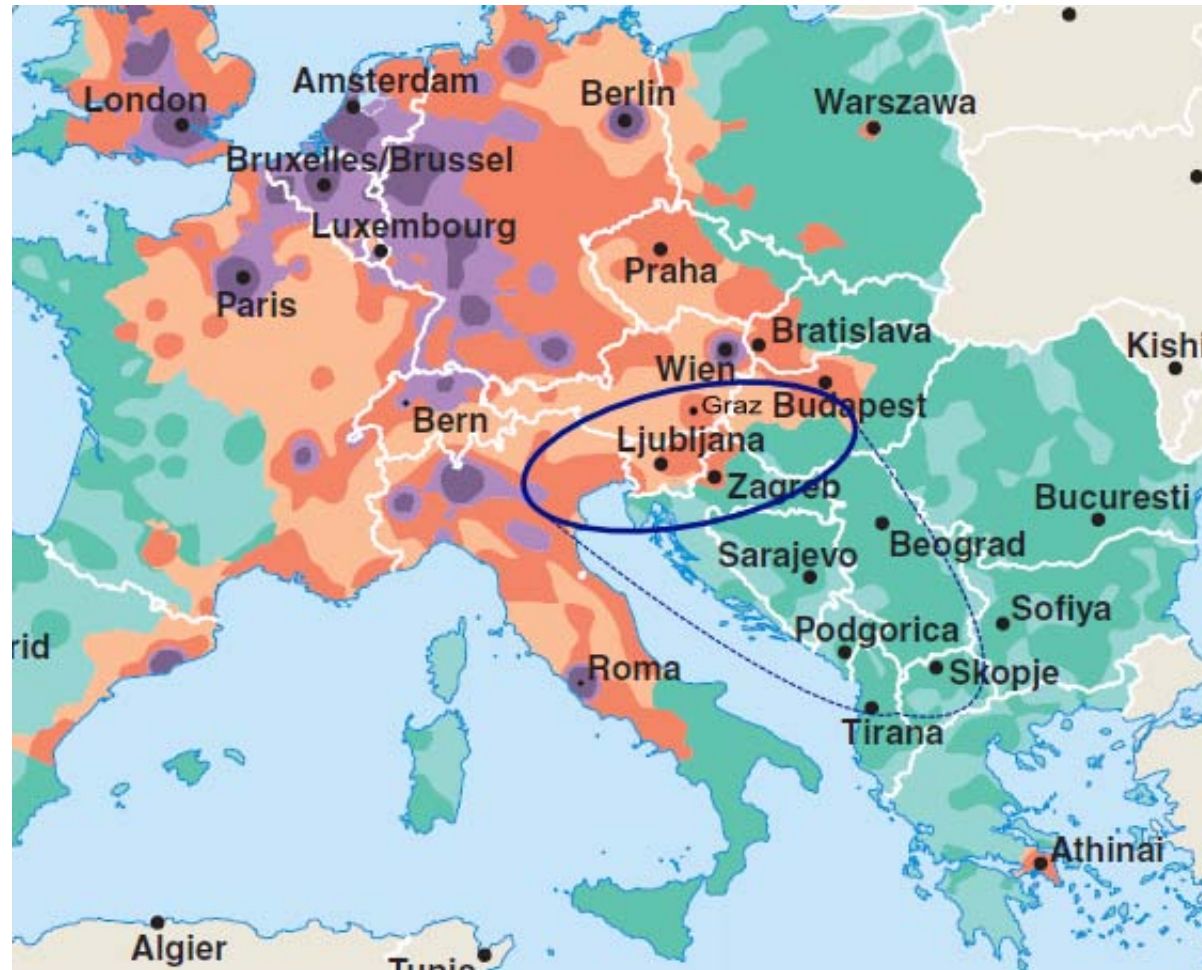
Upcoming calls: INTERREG IV C (interregional)



- 1st and 2nd Call completed (185 Mio. Euro ERDF)
- Meanwhile 3rd Call has been completed as well (7 projects, ca. 15 Mio. Euro ERDF)
- Approx. 100 Mio. ERDF are still available after 3rd Call
- 4th Call will be open from **February until April 2011**
 - ⇒ *Thematically open (for all programme topics)*
 - ⇒ *Limits with project types (no ,capitalisation' projects and ,mini-programmes')*

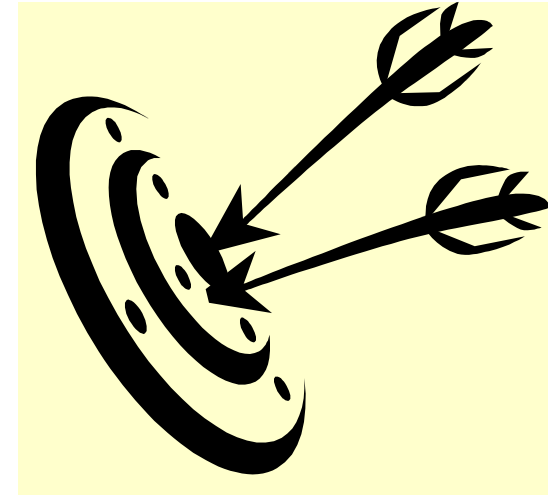
- **Political co-operation agreements**
 - ⇒ *Specification of objectives / topics of co-operation*
 - ⇒ *Relevance? Availability of resources?*
- **Other arrangements / agreements**
 - ⇒ *Trans-national co-operation structures: e.g. Alps-Adriatic Working Community, CENTROPE*
 - ⇒ *Trans-national projects: e.g. MATRIOSCA*
- **Macro-regional strategies**
 - ⇒ *EU Strategy for the Danube Region*
 - ⇒ *Macro-regional co-operation in the Alps-Adriatic-Pannonia region (strategy, action plan, flagship projects)*

Macro-regional co-operation Alps-Adriatic-Pannonia region



Success Factors for project development and management

- **Focused co-operation**
 - ⇒ *Clearly define project rationale, objectives and expected result*
 - ⇒ *Foresee tangible / visible project outputs and results*
 - ⇒ *Outline further implementation process (use of project results)*
 - ⇒ *Demonstrate clear and plausible contributions to programme objectives*
 - ⇒ *Be realistic about achievements*



Success Factors for project development and management

- **Appropriate partnerships**

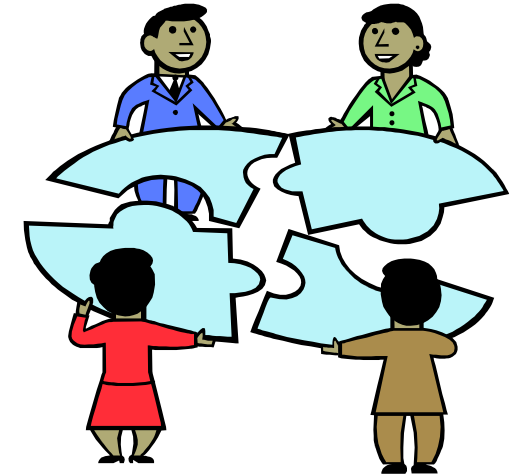
- ⇒ *Carefully select relevant partners for the issues to be addressed (not vice versa)*
- ⇒ *Partnership should involve all key actors and decision – makers required for the achievement of project objectives*
- ⇒ *Check capacity and co-operation experience of potential partners*
- ⇒ *Deliberately reach beyond existing partnerships*
- ⇒ *Avoid too extensive partnerships, foresee different levels of involvement*



Success Factors for project development and management

● Embedded projects

- ⇒ *Screen relevant project environment (actors) early on*
- ⇒ *Take outputs of thematically related projects into account and make use of them*
- ⇒ *Assure coherence with national / trans-national strategies*
- ⇒ *Avoid isolated action (e.g. of partners, projects)*
- ⇒ *Anchor project in partner institutions (beyond individual support)*



Success Factors for project development and management

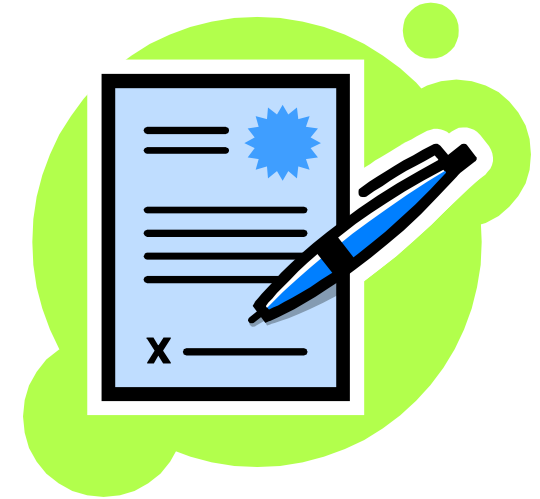
- **Mutual understanding**

- ⇒ *Invest in building trust, understanding and team spirit*
- ⇒ *Obtain shared understanding of objectives and required procedures*
- ⇒ *Achieve joint commitment for quality of deliverables*
- ⇒ *Provide internal communication tools early on (website, logo)*
- ⇒ *Develop joint language and shared terminology*



Success Factors for project development and management

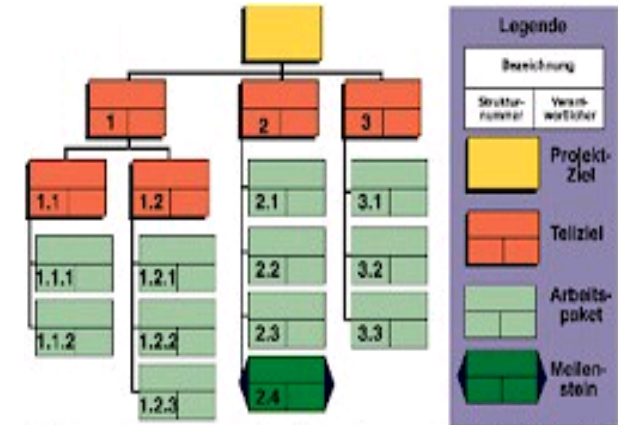
- Clear agreements for...
 - ⇒ *Distribution of roles, tasks and responsibilities*
 - ⇒ *Sharing of common costs*
 - ⇒ *Decision – making procedures*
 - ⇒ *Quality control of deliverables*
 - ⇒ *Handling delays, conflicts and crisis situations*



Success Factors for project development and management

● Professional management

- ⇒ *Secure sufficient resources (for entire period)*
- ⇒ *Assure adequate skills / qualified staff*
- ⇒ *Use adequate, up-to-date management tools*
- ⇒ *Consider outsourcing of project management tasks*
- ⇒ *Make provisions for difficulties / delays*
- ⇒ *Be pro-active, intervene early, seek solutions*





Thank you for your attention

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